



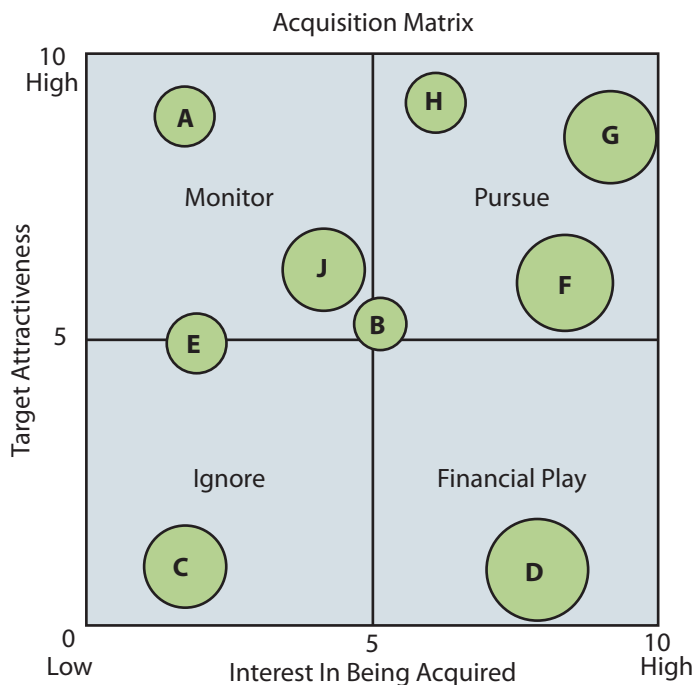
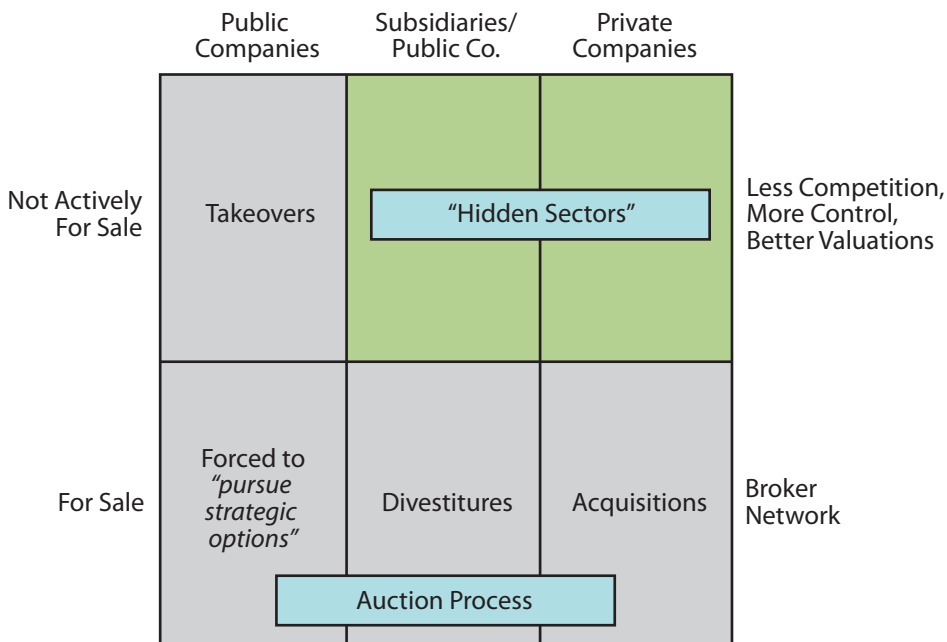
KRILL NORTHGATE

Bringing Insight...In Sight

Krill Northgate's Targeted Acquisition Search Programs will help you acquire the attractive "not-for-sale" companies that are constantly being acquired. One major research firm recently estimated only 2% of companies are available for purchase but 20% of mid-market companies may be considering a sale. These prospects, in "hidden sectors," are challenging to acquire, but typically offer the greatest chance for acquisition success. Other than luck, the most effective way to acquire these companies is through a systematic and sustained Search Program.

Our Proactive Search Programs increase your chance of acquisition success by:

1. Yielding only interested targets that fit your strategic criteria.
2. Preempting the auction process allowing for more favorable valuations.
3. Giving you, rather than the investment bankers, control over the process.
4. Keeping your strategy confidential until an interested prospect is identified.
5. Augmenting your staff with professionals who have more than 20 years of acquisition experience.



Take control of the acquisition process:

1. Know which prospects best drive your strategic growth initiatives.
2. Increase the number of companies you are negotiating with to improve leverage and objectives.
3. Fill the pipeline to better meet your strategic time line.
4. Develop relationships with and monitor attractive targets not yet interested in selling.
5. Understand ALL of your options, significantly improving your strategic decision making.